



Twice a week, around 150 New Mexicans and West Texans pack Kelly's, in Clovis, to two-step to Will Banister and the Mulberry Band's originals and renditions of country classics.

## Turning Everyone On to Country

Young country traditionalist Will Banister wows 'em from Portales to Piccadilly.

**Wednesday and Friday nights.** Kelly's Bar & Grill, on bustling Prince Street, in Clovis, transforms into an old-time honky-tonk. As the dancing hour approaches, Adam, the doorman, sprinkles handfuls of cornmeal across the empty wood floor and the crowd bolts down the last forkfuls of dinner needed to fuel hours of two-stepping.

At exactly seven o'clock, the band strikes up a chestnut, Merle Haggard's "Tonight the Bottle Let Me Down," and up to a dozen couples have begun circling the dance floor even before the singer reaches the first chorus. The hour-long first set swings through classics by Hank Williams, George Jones, and Freddy Fender, and whenever the 6' 2" singer in the black Dusty Rhodes cowboy hat tosses in one of his own songs, it sounds like a direct dispatch from country music's golden years.

Will Banister, though, is no septuagenar-

ian crooner giving the honky-tonk circuit one last whirl. The 24-year-old from Portales has become one of country music's rising young stars since the release two years ago of his debut album, *Turned Her on to Country*. A triumphant six-song set last February at the International Festival of Country Music, at London's Wembley Arena, prompted a *Daily Telegraph* review that noted "the most memorable moment found . . . Will Banister wowing the crowd with a sublimely straightforward, 'Lovesick Blues.'" His Wembley success launched him into that market: He now has three tours in the country-music-crazed UK inked on his calendar.

"I've got videos of me wearing diapers singing 'Your Cheatin' Heart,'" he says over enchiladas at Leal's restaurant the day before his regular Wednesday-night gig at Kelly's. "My grandpa would always get me to sing

that one for him. My dad was always singing to us. He's the one who got me turned on to old country.

"When I was 11, I started singing in front of people a lot. After I sang at the Floyd [NM] Jamboree, my mom took me up to Johnny Mulhair's recording studio in Clovis, and I cut a nine-song demo CD, mostly for family, but we gave it to some radio stations, too. That Christmas, my mom got me my first guitar."

Banister's voice, though, didn't join the team until his freshman year at Portales High School. "My voice was kinda girly when I was 11," he admits. "It was changing when I started high school. In a school talent show, I tried singing high like I'd always done and my voice cracked real bad." But it turned out well. The singer of classic country songs emerged with a

classic country voice, deep and resonant, with obvious similarities to those of Merle Haggard and George Strait.

If the music sounds too good to be true for such a young bandleader, credit lead guitarist Johnny Mulhair, who produced and accompanied LeAnn Rimes until her career skyrocketed with the release of her multi-million-selling 1996 album, *Blue*. After 11-year-old Will Banister recorded some Hank Williams and Lefty Frizzell songs at his studio, Mulhair was impressed enough to stay in touch and nurture the young man's career as he became serious about music.

The Mulhair home and adjacent recording studio, just up the street from Kelly's, became Banister's home away from home. Johnny and Jill Mulhair met at Clovis High

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School in 1970, and they've been making music together ever since. With Johnny on lead guitar, Jill now sings harmonies and plays electric bass in Banister's band.

Five years ago, Banister not only met his future wife and muse, but—perhaps not coincidentally—also began to write his own songs.

"I graduated from Santa Fe High School, but I chose [Eastern New Mexico University in] Portales because I wanted to find a country boy," Tessa Banister says with a bright smile. "I walked out onto the back patio at a little party, and there was this young guy under a straw cowboy hat singing Johnny Cash's 'Jackson.'"

Two years later, at 21, Banister released his debut album, *Turned Her On to*



In his signature Dusty Rhodes cowboy hat, Will Banister kicks back with this wife, Tessa, and daughter, Kylee. In September, the Portales native will tour the United Kingdom.

*Country*, with 11 songs that could have come from the George Strait songbook. You can find Tessa in most of them. He admits that he hasn't suffered the heartache that seems requisite for a career as a honky-tonk singer. But every time Tessa takes their baby girl, Kylee, home to visit the grandparents in Santa Fe, Will finds a way to squeeze a heartbreak song out of it—including one, "I Hate Santa Fe," that's more a lament about missing his wife and daughter than it is grounded in any animosity toward the City Different.

During a break in the Wednesday-night gig at Kelly's, Johnny Mulhair says, "I don't know how many songs Will knows, but it's in the hundreds. He'll call out something we've never played, and there we go." Work on a second album of original, boot-scootin' honky-tonk music is nearing completion, with several of what Banister calls "the slow, sad songs."

Despite a touring circle that now extends to England, Banister and Tessa have no intention of leaving Eastern New

Mexico to make the Nashville move. "Portales is home," he says. "It's a good place to raise a family. Besides, nowadays it's possible to do music from wherever you want to."

Tonight he's doing it at Kelly's, his big voice filling the large room over a deep, pulsing rhythm and steel-guitar twang, propelling the dancers around and around the cornmeal-dusted dance floor. With everyone this happy, there's nothing for a bouncer to do. Adam just sits by the door, smiling. ❖

### NEED TO KNOW

*Turned Her On to Country* is available through Amazon, CD Baby, and iTunes. When he's not on the road, catch Will Banister Wednesday and Friday nights:

**KELLY'S BAR AND GRILL**  
2208 N. Prince Street, Clovis, (575) 762-0044  
**CLOVIS MUSIC FESTIVAL:** September 7

Writer/photographer/singer-songwriter **Tim Keller** lives in Des Moines, near Ratón.